

Indicator Tracking Table: Indicators and Targets

October 2026. A made-up program. All names, places, organizations and figures are invented.
The Marrowfield Farmer Income Program, a made-up smallholder program in an invented region, reported through the third quarter of 2026. Yellow cells: type here. Blue cells: calculated.

									Targets				Data Source and Method
Code	Result Level	Indicator	Type	Unit	Disaggregation	Frequency	Baseline	Baseline Date	Year 1 Target	Year 2 Target	Year 3 Target	Life-of-Program Target	
GL-1	Goal	Average net income from farming per participating household	Average	USD per household per year	Sex of household head	Annual	840	October 2024	920	1,050	1,200	1,200	Annual household survey of a sample of participating households, after the main harvest
OC-1	Outcome	Percent of farmers using at least 3 of 5 recommended practices	Percent	Percent of farmers	Sex, district	Quarterly	22	October 2024	35	50	65	65	Farm visit checklist completed by extension staff with a random sample of participating farmers each quarter; baseline from the October 2024 baseline survey
OC-2	Outcome	Average maize yield on participating farms	Average	Kilograms per hectare	Sex, district	Annual	1,350	October 2024	1,500	1,700	1,900	1,900	Crop cuts on a sample of participating farms at harvest
OC-3	Outcome	Percent of farmers selling through a group marketing arrangement	Percent	Percent of farmers	Sex, district	Semiannual	9	October 2024	20	32	45	45	Farmer group sales records, reviewed twice a year
OC-4	Outcome	Percent of women farmers who help decide how farm income is spent	Percent	Percent of women farmers	District	Annual	31	October 2024	38	45	52	52	Women's decision-making questions in the annual household survey
OC-5	Outcome	Value of produce sold through farmer groups	Count	USD	District, crop	Quarterly	0	January 2025	150,000	400,000	650,000	1,200,000	Farmer group sales receipts
IO-1	Immediate Outcome	Percent of farmers who can name at least 3 of 5 recommended practices	Percent	Percent of farmers	Sex, district	Quarterly	18	October 2024	40	60	75	75	Knowledge questions asked of a random sample of participating farmers at the quarterly farm visit; baseline from the October 2024 baseline survey
IO-2	Immediate Outcome	Number of farmers accessing input credit	Count	Farmers	Sex, district	Quarterly	0	January 2025	800	1,600	1,600	4,000	Loan records shared monthly by the credit partner
OP-1	Output	Number of farmers trained in improved practices	Count	Farmers	Sex, age group, district	Quarterly	0	January 2025	3,000	4,000	3,000	10,000	Training attendance registers
OP-2	Output	Number of women farmers trained in improved practices	Count	Women farmers	Age group, district	Quarterly	0	January 2025	1,200	1,800	1,500	4,500	Training attendance registers
OP-3	Output	Number of demonstration plots established	Count	Plots	District	Quarterly	0	January 2025	90	90	60	240	Field officer plot register, confirmed on a site visit
OP-4	Output	Percent of trained farmers with a follow-up visit within 3 months	Percent	Percent of trained farmers	District	Quarterly	0	January 2025	60	70	80	80	Follow-up visit log kept by extension staff
OP-5	Output	Number of farmer groups formed and registered	Count	Groups	District	Quarterly	0	January 2025	40	60	40	140	Group registration records from the district office

Indicator Tracking Table: Year 1 (2025) Quarterly Actuals

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Step 2. Enter the actual result for each quarter in the yellow cells. Leave a quarter empty until you have data. Counts add up across quarters; percents and averages use the latest quarter entered. Yellow cells: type here

Code	Indicator	Type	Quarterly Actuals				Progress			
			Q1	Q2	Q3	Q4	Annual Actual	Annual Target	Target to Date	% of Target to Date
GL-1	Average net income from farming per participating household	Average				905	905	920	920	81%
OC-1	Percent of farmers using at least 3 of 5 recommended practices	Percent	24	27	30	33	33	35	35	85%
OC-2	Average maize yield on participating farms	Average				1,480	1,480	1,500	1,500	87%
OC-3	Percent of farmers selling through a group marketing arrangement	Percent		12		18	18	20	20	82%
OC-4	Percent of women farmers who help decide how farm income is spent	Percent				37	37	38	38	86%
OC-5	Value of produce sold through farmer groups	Count	18,500	31,200	42,800	51,600	144,100	150,000	150,000	96%
IO-1	Percent of farmers who can name at least 3 of 5 recommended practices	Percent	22	28	33	38	38	40	40	91%
IO-2	Number of farmers accessing input credit	Count	90	210	320	150	770	800	800	96%
OP-1	Number of farmers trained in improved practices	Count	420	880	1,050	760	3,110	3,000	3,000	104%
OP-2	Number of women farmers trained in improved practices	Count	150	330	410	300	1,190	1,200	1,200	99%
OP-3	Number of demonstration plots established	Count	22	31	12	20	85	90	90	94%
OP-4	Percent of trained farmers with a follow-up visit within 3 months	Percent		41	55	62	62	60	60	103%
OP-5	Number of farmer groups formed and registered	Count	6	11	13	12	42	40	40	105%

Indicator Tracking Table: Year 2 (2026) Quarterly Actuals

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Step 2. Enter the actual result for each quarter in the yellow cells. Leave a quarter empty until you have data. Counts add up across quarters; percents and averages use the latest quarter entered. Yellow cells: type here

Code	Indicator	Type	Quarterly Actuals				Progress			
			Q1	Q2	Q3	Q4	Annual Actual	Annual Target	Target to Date	% of Target to Date
GL-1	Average net income from farming per participating household	Average						1,050		
OC-1	Percent of farmers using at least 3 of 5 recommended practices	Percent	38	41	44		44	50	50	79%
OC-2	Average maize yield on participating farms	Average						1,700		
OC-3	Percent of farmers selling through a group marketing arrangement	Percent		24			24	32	32	65%
OC-4	Percent of women farmers who help decide how farm income is spent	Percent						45		
OC-5	Value of produce sold through farmer groups	Count	70,200	98,400	112,500		281,100	400,000	300,000	94%
IO-1	Percent of farmers who can name at least 3 of 5 recommended practices	Percent	46	50	55		55	60	60	88%
IO-2	Number of farmers accessing input credit	Count	260	90	120		470	1,600	1,200	39%
OP-1	Number of farmers trained in improved practices	Count	850	1,020	1,180		3,050	4,000	3,000	102%
OP-2	Number of women farmers trained in improved practices	Count	380	470	520		1,370	1,800	1,350	101%
OP-3	Number of demonstration plots established	Count	20	28	24		72	90	67.5	107%
OP-4	Percent of trained farmers with a follow-up visit within 3 months	Percent	64	68	66		66	70	70	94%
OP-5	Number of farmer groups formed and registered	Count	13	16	15		44	60	45	98%

Indicator Tracking Table: Year 3 (2027) Quarterly Actuals

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Step 2. Enter the actual result for each quarter in the yellow cells. Leave a quarter empty until you have data. Counts add up across quarters; percents and averages use the latest quarter entered. Yellow cells: type here

Code	Indicator	Type	Quarterly Actuals				Progress			
			Q1	Q2	Q3	Q4	Annual Actual	Annual Target	Target to Date	% of Target to Date
GL-1	Average net income from farming per participating household	Average						1,200		
OC-1	Percent of farmers using at least 3 of 5 recommended practices	Percent						65		
OC-2	Average maize yield on participating farms	Average						1,900		
OC-3	Percent of farmers selling through a group marketing arrangement	Percent						45		
OC-4	Percent of women farmers who help decide how farm income is spent	Percent						52		
OC-5	Value of produce sold through farmer groups	Count						650,000		
IO-1	Percent of farmers who can name at least 3 of 5 recommended practices	Percent						75		
IO-2	Number of farmers accessing input credit	Count						1,600		
OP-1	Number of farmers trained in improved practices	Count						3,000		
OP-2	Number of women farmers trained in improved practices	Count						1,500		
OP-3	Number of demonstration plots established	Count						60		
OP-4	Percent of trained farmers with a follow-up visit within 3 months	Percent						80		
OP-5	Number of farmer groups formed and registered	Count						40		

Indicator Tracking Table: Summary

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Step 3. Read the results here. Every cell calculates except Notes. The cut-offs for Status are on the Settings sheet. Yellow cells: type here. Blue cells: calculated.

Code	Indicator	Type	Baseline	Life-of-Program Target	Actuals			Progress			Status	Notes
					Year 1 Actual	Year 2 Actual	Year 3 Actual	Total or Latest Value	% of Life-of-Program Target	Latest % of Target to Date		
GL-1	Average net income from farming per participating household	Average	840	1,200	905			905	18%	81%	Needs Attention	Measured once a year in the household survey after the main harvest. Year 2 result due in January 2027.
OC-1	Percent of farmers using at least 3 of 5 recommended practices	Percent	22	65	33	44		44	51%	79%	Needs Attention	The latest value (44 percent, third quarter) sits against the year-end target of 50 percent. Extension staff are adding a second farm visit in the districts with the lowest values.
OC-2	Average maize yield on participating farms	Average	1,350	1,900	1,480			1,480	24%	87%	Needs Attention	Measured once a year at the end of the main harvest season. Year 2 result due in December 2026.
OC-3	Percent of farmers selling through a group marketing arrangement	Percent	9	45	18	24		24	42%	65%	Needs Attention	The latest value (24 percent) is from the first half of the year, against the year-end target of 32 percent. The second group sales review is due in January 2027. Groups without a buyer are being linked to the two new buyers.
OC-4	Percent of women farmers who help decide how farm income is spent	Percent	31	52	37			37	29%	86%	Needs Attention	Measured once a year in the annual household survey. Year 2 result due in January 2027.
OC-5	Value of produce sold through farmer groups	Count	0	1,200,000	144,100	281,100		425,200	35%	94%	On Track	Sales rising each quarter in Year 2 after two new buyers joined.
IO-1	Percent of farmers who can name at least 3 of 5 recommended practices	Percent	18	75	38	55		55	65%	88%	Needs Attention	Share of sampled participating farmers who can name at least 3 of 5 practices. The latest value (55 percent, third quarter) sits against the year-end target of 60 percent.
IO-2	Number of farmers accessing input credit	Count	0	4,000	770	470		1,240	31%	39%	Behind	Credit partner slowed approvals from April to September 2026. Meeting held to agree a faster process.
OP-1	Number of farmers trained in improved practices	Count	0	10,000	3,110	3,050		6,160	62%	102%	On Track	
OP-2	Number of women farmers trained in improved practices	Count	0	4,500	1,190	1,370		2,560	57%	101%	On Track	Reported as its own indicator because the funder asks for it. These women are also counted in the number of farmers trained.
OP-3	Number of demonstration plots established	Count	0	240	85	72		157	65%	107%	On Track	
OP-4	Percent of trained farmers with a follow-up visit within 3 months	Percent	0	80	62	66		66	83%	94%	On Track	
OP-5	Number of farmer groups formed and registered	Count	0	140	42	44		86	61%	98%	On Track	

Indicator Tracking Table: Status Count

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A quick count of how many indicators sit in each status. Everything here calculates from the Summary sheet. Blue cells: calculated.

Status	Number of Indicators	Share of Indicators (%)
On Track	6	46%
Needs Attention	6	46%
Behind	1	8%
No data yet	0	0%
Check target	0	0%
Type missing	0	0%
All indicators	13	100%

Indicator Tracking Table: Settings

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Two cut-offs that decide the Status column on the Summary sheet. Change them if your funder uses other thresholds. Yellow cells: type here.

Setting	Value	What It Does
On Track at or above (percent)	90	An indicator at or above this percent of target to date is On Track.
Needs Attention at or above (percent)	60	At or above this value but below the first one is Needs Attention; below it is Behind.